

Noni B Limited

FY2007

Results Presentation

15 August 2007

Noni·B

LaVOCA

About Noni B

- One of Australia's most recognised fashion retailers
- Founder in 1977; listed on ASX in 2000
 - Kindl family major shareholders (40.3 per cent)
- Market capitalisation: \$134 million
- Two store concepts; three brands; 209 stores
- Conservative management
- People focus
 - Family culture, highly motivated team

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Results Summary

Year ending 30 June 2007 In \$000s	2007 52 weeks	2006 53 weeks	% increase
Sales	123,814	115,691	7.0
EBITDA	15,118	14,524	4.1
EBIT	11,318	11,231	0.8
Profit before tax	11,856	11,804	0.4
Profit after tax	8,264	8,213	0.6
Earnings per share (cents)	25.8	25.7	0.4
Interim dividend	9.0	8.0	12.5
Final dividend*	10.0	9.0	11.1
Total ordinary dividend (all dividends in cents, full franked)	19.0	17.0	11.8

* Payable on 22 October to shareholders on the register at 5 October 2007

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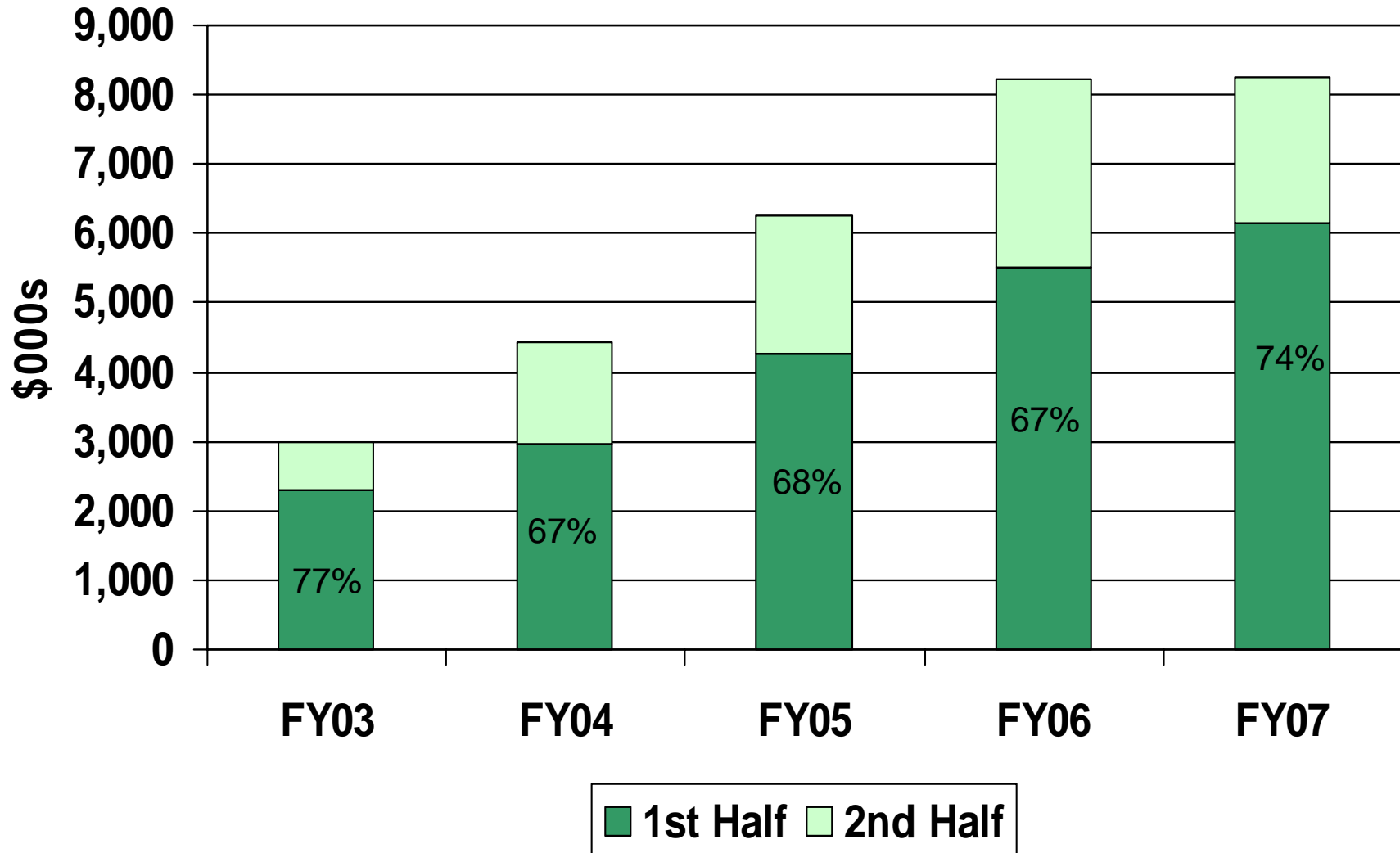
FY 2007 Review

- Sales up, held profit, increased dividend
- Pre tax profit increase over 5 years up 31.1%
- EBITDA margin maintained above 12.0%
- Inventory clean through management initiatives
- 22 stores opened (3 closed), bringing the total to 209
 - Noni B 194 & La Voca 15
- 13 stores fully refurbished
- Strong first half, weak second half (winter season)

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Net Profit After Tax Growth

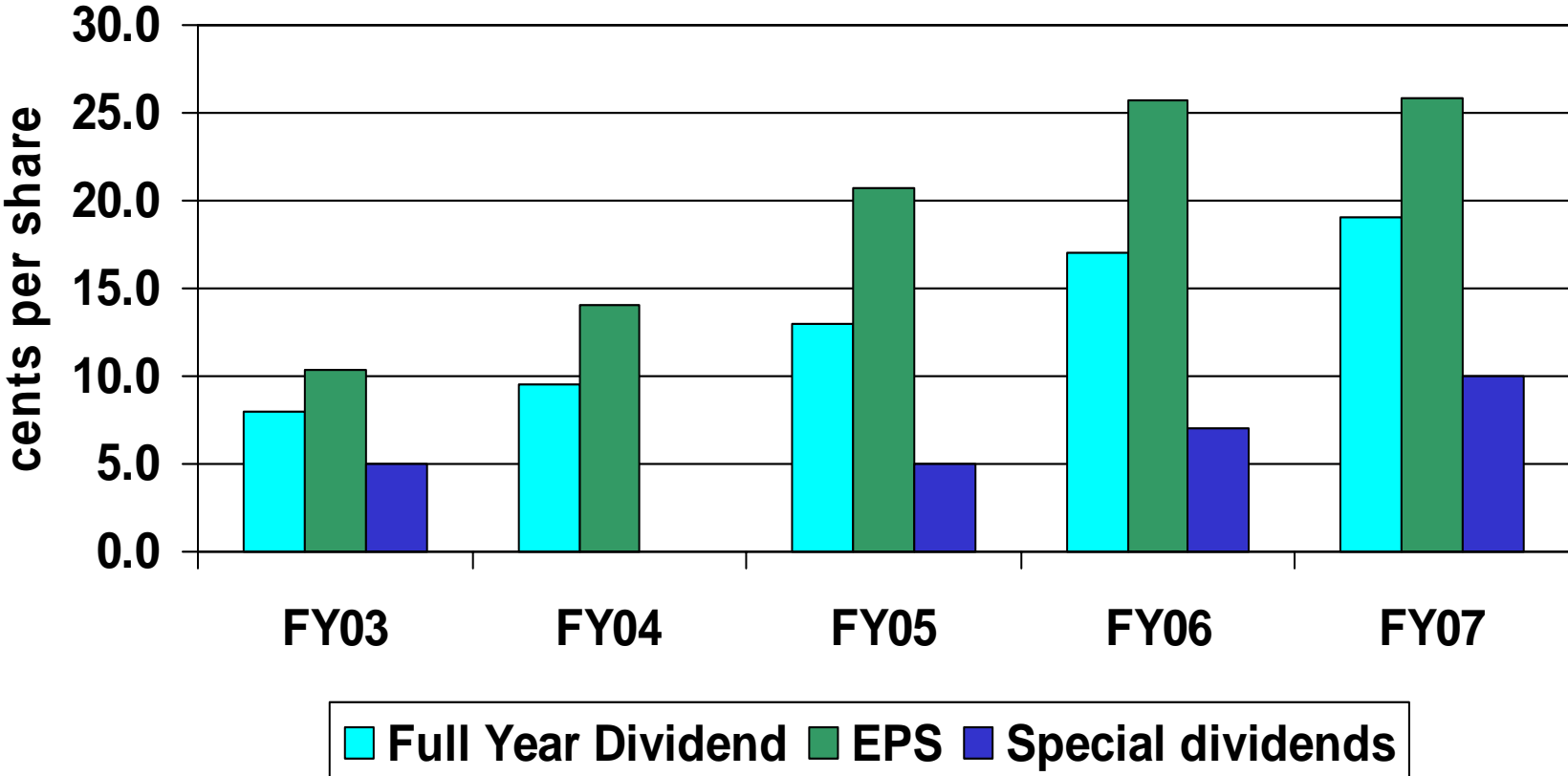


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Dividend & EPS History

All dividends are fully franked



FY2008 Outlook

- NSW continues to lag behind the other states
- Rural incomes effected by drought
- We remain cautious about FY08 first half performance
- 10 new stores to open before Dec 07 (incl. 4 La Voca)
- Store refurbishment program continues
- Summer ranges well received in stores
- Expect to continue to increase market share
- Focus on inventory control & cost management

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Further Ahead

- Continued growth
 - From existing stores
 - New stores rollout
- Capital management
 - Growth opportunities
 - Shareholder returns
- Focus on people & retail assets
 - Customer first
 - Product
 - People

CEO Alan Kindl with team members at Awards night



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La Voca growth

- 20 stores before Dec 2007
- Appointment of General Manager to further brand separation
- La Voca Leading indicators positive with Summer 07 average sell price 41% above Noni B
- Consolidation period with further branding and range improvements
- Continue to build customer loyalty base

La Voca store display



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New Stores

La Voca



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